# **COUNTRYSIDE BANK**

# Community Reinvestment Act Public File

Community Reinvestment Act (CRA) rules and regulations require Countryside Bank make available a Public File composed of the following content. All content is made current as of April 1 each year. Please contact (402) 828-3210 should you have any questions.

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# **Public Comment Letters**

All written comments received from the public for the current year and each of the prior two calendar years relating specifically to the bank's performance in helping to meet community credit needs and response to the comments by the bank.

Countryside Bank has not received any CRA eligible complaints in the current or prior two years.

# **CRA** Performance Evaluation

A copy of the bank's most recent CRA Performance Evaluation (Public Section of the October 9, 2018, CRA Performance Examination) follows.

# PUBLIC DISCLOSURE

October 9, 2018

# COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Countryside Bank Certificate Number: 1438

379 Main Street Unadilla, Nebraska 68454

Federal Deposit Insurance Corporation Division of Depositor and Consumer Protection Kansas City Regional Office

> 1100 Walnut Street, Suite 2100 Kansas City, Missouri 64106

This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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### INSTITUTION RATING

**INSTITUTION'S CRA RATING:** This institution is rated <u>Satisfactory</u>. An institution in this group has a satisfactory record of helping to meet the credit needs of its assessment area, including low- and moderate-income (LMI) neighborhoods, in a manner consistent with its resources and capabilities.

Satisfactory performance under the Lending Test is the basis for the rating. Examiners did not identify any evidence of discriminatory or other illegal credit practices. The following points summarize the bank's performance.

- Countryside Bank's loan-to-deposit ratio is reasonable given the institution's size, financial condition, and assessment area credit needs.
- A majority of the bank's loans were made inside the assessment area.
- The distribution of borrowers reflects excellent penetration among farms and businesses of different sizes and individuals of different income levels.
- The assessment area does not include any low- or moderate-income census tracts. Therefore, examiners did not evaluate the geographic distribution of loans.
- The institution did not receive any CRA-related complaints since the previous evaluation. As a result, this criterion did not affect the rating.

### SCOPE OF EVALUATION

### **General Information**

This evaluation covers the period from the prior evaluation dated January 16, 2013, to the current evaluation dated October 9, 2018. Examiners used the Interagency Small Institution Examination Procedures to evaluate the bank's CRA performance. This evaluation does not include any lending activity performed by affiliates. Examiners evaluated the bank's performance based on the following criteria.

- Loan-to-deposit ratio
- Assessment area concentration
- Geographic distribution
- Borrower profile
- Response to CRA-related complaints

### Loan Products Reviewed

Examiners determined that the bank's major product lines are small farm, home mortgage, and small business loans. This conclusion considered the bank's business strategy and the number and dollar volume of loans originated during the evaluation period.

Examiners placed more weight on the bank's small farm lending performance since agricultural loans make up the largest percentage of the loan portfolio based on dollar volume. Examiners also considered the bank's mortgage referral program, which produced \$3.8 million of loans in 2017. The mortgage referrals are not originated by the bank, but they fulfill a need in the community for long-term home financing. No other loan types, such as consumer loans, are a major product line. Therefore, they provided no material support for conclusions or ratings and are not presented.

Examiners reviewed all small farm, home mortgage, and small business loans originated during the 2017 calendar year. These samples were considered representative of the bank's lending performance during the entire evaluation period. D&B data from 2017 provided a standard of comparison for small farm and small business loans. The 2015 American Community Survey (ACS) provided standards of comparison for home mortgage loans.

Loan Products Reviewed							
Loan Category	U	niverse	R	eviewed			
Loan Category	#	\$(000s)	#	\$(000s)			
Small Farm	30	1,546	30	1,546			
Home Mortgage	17	1,538	17	1,538			
Small Business	29	1,166	29	1,166			
Total	76	4,250	76	4,250			

Examiners reviewed the number and dollar volume of small farm, home mortgage, and small business loans. While number and dollar volume are presented, examiners emphasized

performance by number of loans because the number of loans is a better indicator of the number of farms, businesses, and individuals served.

### **DESCRIPTION OF INSTITUTION**

### Background

Countryside Bank is headquartered in Unadilla, Nebraska, and operates in Otoe and Johnson counties in southeastern Nebraska. The institution is wholly owned by UB, Inc., Unadilla, Nebraska, a one-bank holding company. The bank received a Satisfactory rating at its previous FDIC Performance Evaluation, based on Interagency Small Institution Examination Procedures.

### **Operations**

Countryside Bank operates three facilities in Unadilla (main office), Syracuse, and Burr. The bank did not open or close any branches, and no merger or acquisition activity has occurred since the previous evaluation. The bank offers a variety of loan products including commercial, home mortgage, consumer, and agricultural loans. In addition, the bank offers multiple deposit products including checking, savings, and certificate of deposit accounts. Alternative banking services include internet banking, mobile banking, and three automated teller machines.

### Ability and Capacity

Assets totaled approximately \$75.0 million as of June 30, 2018, and included total loans of \$38.3 million and deposits of \$60.3 million. The bank's lending distribution is generally consistent since the previous evaluation. The most significant change was farmland loans, which increased 7.7 percent in terms of the loan portfolio, while commercial real estate dropped 5.7 percent and residential loans dropped 4.2 percent. The following table reflects the loan portfolio distribution.

Loan Category	\$(000s)	%
Construction and Land Development	975	2.5
Secured by Farmland	9,923	25.9
1-4 Family Residential	12,187	31.8
Multi-family (5 or more) Residential	32	< 0.1
Commercial Real Estate	1,823	4.8
Total Real Estate Loans	24,940	65.0
Commercial and Industrial	3,860	10.1
Agricultural	5,791	15.1
Consumer	3,698	9.7
Other	54	0.1
Less: Unearned Income	0	
Total Loans	38,343	0.0 100.0

Countryside Bank also offers home mortgage loan referrals for secondary market financing that are not captured in the ratios above. The bank referred \$1.8 million of loans in 2016 and \$3.8 million in 2017.

Examiners did not identify any financial, legal, or other impediments that affect the bank's ability to meet assessment area credit needs.

### DESCRIPTION OF ASSESSMENT AREA

The CRA requires each financial institution to define one or more assessment areas within which its CRA performance will be evaluated. Countryside Bank designated a single assessment area in non-metropolitan Nebraska. The following sections discuss demographic and economic information for the assessment area.

### Economic and Demographic Data

The bank's assessment area is comprised of four census tracts in Otoe and Johnson counties in southeastern Nebraska. According to the 2015 ACS, two census tracts are designated middle-income and two are upper-income. The assessment area includes three of five Otoe County census tracts, which excludes the two easternmost census tracts containing Nebraska City. The single census tract in Johnson County is classified as an "Underserved Middle-Income Nonmetropolitan Geography" due to its remote, rural location.

	The Assessi	ment Area		
#	Low % of #	Moderate % of #	Middle % of #	Upper % of #
4	0.0	0.0		50.0
9,960	0.0			61.9
4,544	0.0			59.2
3,155	0.0			61.2
897	0.0			58.6
492	0.0			47.0
672	0.0			66.1
250	0.0			48.0
2,852				49.5
				48.8
			10.4	
				\$125,701 \$658
	#  4  9,960  4,544  3,155  897  492  672  250  2,852  4,052  \$61,382	# Low % of #  4 0.0  9,960 0.0  4,544 0.0  3,155 0.0  897 0.0  492 0.0  672 0.0  250 0.0  2,852 14.1  4,052 19.3  \$61,382 Median Housi	# Low % of # Moderate % of #  4 0.0 0.0  9,960 0.0 0.0  4,544 0.0 0.0  3,155 0.0 0.0  897 0.0 0.0  492 0.0 0.0  672 0.0 0.0  250 0.0 0.0  2,852 14.1 13.3	#         % of #         % of #         % of #           4         0.0         0.0         50.0           9,960         0.0         0.0         38.1           4,544         0.0         0.0         40.8           3,155         0.0         0.0         38.8           897         0.0         0.0         41.4           492         0.0         0.0         53.0           672         0.0         0.0         33.9           250         0.0         0.0         52.0           2,852         14.1         13.3         23.2           4,052         19.3         13.5         18.4           \$61,382         Median Housing Value

The assessment area is predominantly rural. Syracuse is the largest population center with 1,985 residents, followed by Palmyra (563), Sterling (464), Unadilla (321), and Cook (312).

The analysis of small farm and small business loans under the Borrower Profile criterion compares the distribution of loans by gross annual revenues. According to 2017 D&B data, the assessment area contains 250 farm businesses. Gross annual revenues for the farms are below:

- 98.8 percent have \$1 million or less.
- 0.8 percent have more than \$1 million.
- 0.4 percent did not report revenue.

The assessment area contains 672 non-farm businesses. Gross annual revenues for the businesses in the assessment area are below.

- 83.5 percent have \$1 million or less.
- 3.3 percent have more than \$1 million.
- 13.2 percent did not report revenue.

Service industries represent the largest portion of businesses at 32.7 percent; followed by agriculture, forestry & fishing (27.1 percent); construction (9.3 percent); and retail trade (9.0 percent). In addition, 82.4 percent of the assessment area's businesses employ fewer than five employees, and 90.7 percent operate from a single location.

The Federal Financial Institution Examination Council (FFIEC)-estimated Median Family Income (MFI) levels are used to analyze home mortgage loans under the Borrower Profile criterion. The following table presents the 2017 FFIEC-estimated MFI for non-metropolitan Nebraska as well as the low-, moderate-, middle-, and upper-income ranges.

Median Family Income Ranges for Non-Metropolitan Nebraska						
Median Family Incomes	Low <50%	Moderate 50% to <80%	Middle 80% to <120%	Upper ≥120%		
2017 (\$62,600)	<\$31,300	\$31,300 to <\$50,080	\$50,080 to <\$75,120	≥\$75,120		

The largest employers in the assessment area are Community Memorial Hospital, Good Samaritan Society skilled nursing facility, area schools, Omaha Public Power District, and Midwest Farmers Co-Op. Many residents commute to nearby Lincoln, Omaha, Nebraska City, and the Tecumseh state prison. The assessment area's economy is healthy, as reflected by its relatively low unemployment rate. The following table compares the assessment area's unemployment rates to the State of Nebraska and the nation over the past three years.

Unemployment Rates							
Area	2016 Annual Average	2017 Annual Average	August 2018				
	%	%	%				
Otoe County	3.4	3.4	2.7				
Johnson County	3.2	3.4	3.4				
Nebraska	3.1	2.9	2.7				
United States	4.9	4.4	3.9				
Source: Bureau of Labor Statistics.	Figures are Not Seasonally Adjusted (NSA).		3.9				

### Competition

The assessment area is highly competitive for financial products and services. According to the 2018 FDIC Deposit Market Share report, there are 13 financial institutions operating 20 full-service branches in the assessment area. Of these institutions, Countryside Bank ranked 4<sup>th</sup> with an 11.3 percent deposit market share.

There is also strong competition for home mortgage loans among area banks, credit unions, and non-depository mortgage lenders. According to HMDA Aggregate data, 54 lenders reported 225 home mortgage loans within the bank's assessment area in 2017. Countryside Bank is not a HMDA reporter; therefore, their data is not included in the aggregate data.

### Community Contact

As part of the evaluation process, examiners contact third parties active in the assessment area to assist in identifying the credit and community development needs. This information helps determine whether local financial institutions are responsive to these needs. It also shows what credit and community development opportunities are available.

Examiners used a previously conducted community contact from an economic development organization in the assessment area. The contact considered the overall area economy to be stable. Low commodity prices have increased pressure on the agricultural sector but producers have weathered the downturn thus far. Because agriculture is the foundation of the economy, prolonged low commodity prices could lead to more widespread impacts. Main street commercial buildings tend to be empty and in need of renovation. Low- and moderate-income housing supply is limited, but housing rehabilitation programs have had some success. The contact described a program that could help with workforce housing: the Nebraska Affordable Housing Trust Fund. The program matches Federal grants to reduce the expense of housing construction. The contact identified the primary credit needs as agricultural operations, workforce housing, and small business startup and expansion.

Considering information from the community contact, bank management, demographic, and economic data, examiners determined that home mortgage loans represent the assessment area's primary credit need, followed by small farm loans.

### CONCLUSIONS ON PERFORMANCE CRITERIA

### **LENDING TEST**

Countryside Bank demonstrated reasonable performance under the Lending Test. Assessment Area Concentration and Borrower Profile performance primarily support this conclusion.

### Loan-to-Deposit Ratio

Countryside Bank's loan-to-deposit ratio is reasonable given the institution's size, financial condition, and assessment area credit needs. According to Reports of Condition and Income data, the bank's quarterly net loan-to-deposit ratio averaged 64.8 percent from March 31, 2013, to June 30, 2018. The institution's quarterly net loan-to-deposit ratio during this period ranged from a low of 58.9 percent, to a high of 72.6 percent. The ratio tended to fluctuate during the evaluation period based on the agricultural operating cycle, with higher loan-to-deposit ratios in the third and fourth quarters. Examiners compared Countryside Bank's average net loan-to-deposit ratio to three similarly-situated financial institutions, which are defined as institutions operating in and around the bank's assessment area, with similar asset sizes and product lines. Countryside Bank's average net loan-to-deposit ratio slightly exceeds that of one institution and is less than the other two institutions. See the table below.

Loan-to-Deposit Ratio Comparison						
Bank	Total Assets as of June 30, 2018 \$(000s)	Average Net Loan-to- Deposit Ratio (%)				
Countryside Bank, Unadilla, Nebraska	74,999	64.8				
Mainstreet Bank, Cook, Nebraska	95,739	63.9				
Tecumseh Federal Bank, Tecumseh, Nebraska	52,645	70.7				
Tri Valley Bank, Talmage, Nebraska	45,921	101.0				
Source: Reports of Condition and Income 3/31/2013 through		101.0				

### **Assessment Area Concentration**

The bank made a majority of small farm, home mortgage, and small business loans, by number and dollar volume, within its assessment area. See the following table.

	1	Number	of Loai	ns	_	Dollar Amount of Loans					
Loan Category	In	side	Ou	tside	Total #	Inside Outside			de	Total	
	#	%	#	%	,,	\$(000s)	%	\$(000s)	%	\$(000s)	
Small Farm	24	80.0	6	20.0	30	1,196	77.4	350	22.6	1,546	
Home Mortgage	16	94.1	1	5.9	17	1,506	97.9	32	2.1	1,538	
Small Business	21	72.4	8	27.6	29	469	40.2	697	59.8	1,166	
Total	61	80.3	15	19.7	76	3,171	74.6	1,079	25.4	4,250	

### **Borrower Profile**

The distribution of borrowers reflects excellent penetration of loans to farms and businesses of different sizes and individuals of different income levels. The bank's excellent performance of small farm and small business lending primarily supports this conclusion. Examiners focused on the percentage of loans, by number, to farms and businesses with gross annual revenues of \$1 million or less. Examiners also focused on the percentage of home mortgage loans, by number, to LMI borrowers.

### Small Farm Loans

The distribution of small farm loans reflects excellent penetration among farms with gross annual revenues of \$1 million or less. All 24 of the small farm loans reviewed were to borrowers with gross annual revenues of \$1 million of less. In comparison, 2017 D&B data indicated that 98.8 percent of the assessment area's farms had gross annual revenues of \$1 million or less. The bank's record of lending to farms with gross annual revenues of \$1 million of less reflects excellent performance.

### Home Mortgage Loans

The distribution of home mortgage loans to borrowers of different income levels, including LMI borrowers, in the assessment area is reasonable. In 2017, 12.5 percent of the bank's home mortgage loans, by number, were to low-income borrowers, nearly matching the ACS percentage of low-income families (14.1 percent). Similarly, the bank's home mortgage lending performance to moderate-income borrowers at 12.5 percent nearly matched the ACS percentage of moderate-income families (13.3 percent).

The following table provides details of the bank's performance and presents the percentage of families by income categories according to the FFIEC-estimated MFI levels for the assessment area.

Distribution of Home Mortgage Loans by Borrower Income Level							
Borrower Income Level	% of Families	#	%	\$(000s)	%		
Low	14.1	2	12.5	71	4.7		
Moderate	13.3	2	12.5	243	16.1		
Middle	23.2	6	37.5	462	30.7		
Upper	49.5	6	37.5	730	48.5		
Not Available	0.0	0	0.0	0	0.0		
Total	100.0	16	100.0	1,506	100.0		

### Small Business Loans

The distribution of small business loans reflects excellent penetration of loans to businesses with gross annual revenues of \$1 million or less. All 21 of the small business loans reviewed were to borrowers with gross annual revenues of \$1 million of less. In comparison, 2017 D&B data indicated that 83.5 percent of the assessment area's farms had gross annual revenues of \$1

million or less, 3.3 percent had gross annual revenues over \$1 million, and 13.2 percent did not report revenues.

### **Geographic Distribution**

Countryside Bank's assessment area does not include any low- or moderate-income census tracts; therefore, examiners did not evaluate this criterion.

Response to Complaints
The bank did not receive any CRA-related complaints since the previous evaluation; therefore, this criterion did not affect the Lending Test rating.

# DISCRIMINATORY OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

Examiners did not identify any evidence of discriminatory or other illegal credit practices; therefore, this consideration did not affect the institution's overall CRA rating.

### **GLOSSARY**

**Aggregate Lending:** The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Area Median Income:** The median family income for the MSA, if a person or geography is located in an MSA; or the statewide nonmetropolitan median family income, if a person or geography is located outside an MSA.

**Assessment Area:** A geographic area delineated by the bank under the requirements of the Community Reinvestment Act.

Census Tract: A small, relatively permanent statistical subdivision of a county or equivalent entity. The primary purpose of census tracts is to provide a stable set of geographic units for the presentation of statistical data. Census tracts generally have a population size between 1,200 and 8,000 people, with an optimum size of 4,000 people. Census tract boundaries generally follow visible and identifiable features, but they may follow nonvisible legal boundaries in some instances. State and county boundaries always are census tract boundaries.

Combined Statistical Area (CSA): A combination of several adjacent metropolitan statistical areas or micropolitan statistical areas or a mix of the two, which are linked by economic ties.

Consumer Loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

Core Based Statistical Area (CBSA): The county or counties or equivalent entities associated with at least one core (urbanized area or urban cluster) of at least 10,000 population, plus adjacent counties having a high degree of social and economic integration with the core as measured through commuting ties with the counties associated with the core. Metropolitan and Micropolitan Statistical Areas are the two categories of CBSAs.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family. Other family is further classified into "male householder" (a family with a male householder and no wife present) or "female householder" (a family with a female householder and no husband present).

Family Income: Includes the income of all members of a family that are age 15 and older.

**FFIEC-Estimated Income Data:** The Federal Financial Institutions Examination Council (FFIEC) issues annual estimates which update median family income from the metropolitan and nonmetropolitan areas. The FFIEC uses American Community Survey data and factors in information from other sources to arrive at an annual estimate that more closely reflects current economic conditions.

**Full-Scope Review:** A full-scope review is accomplished when examiners complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is analyzed considering performance context, quantitative factors (for example, geographic distribution, borrower profile, and total number and dollar amount of investments), and qualitative factors (for example, innovativeness, complexity, and responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants; the amount of loan requested; and the disposition of the application (approved, denied, and withdrawn).

Home Mortgage Disclosure Loan Application Register (HMDA LAR): The HMDA LARs record all applications received for residential purchase, refinance, home improvement, and temporary-to-permanent construction loans.

**Home Mortgage Loans:** Includes home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multi-family (five or more families) dwelling loans, loans to purchase manufactured homes, and refinancings of home improvement and home purchase loans.

**Household:** Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

**Household Income:** Includes the income of the householder and all other persons that are age 15 and older in the household, whether related to the householder or not. Because many households are only one person, median household income is usually less than median family income.

**Housing Unit:** Includes a house, an apartment, a mobile home, a group of rooms, or a single room that is occupied as separate living quarters.

**Limited-Scope Review:** A limited scope review is accomplished when examiners do not complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is often analyzed using only quantitative factors (for example, geographic distribution, borrower profile, total number and dollar amount of investments, and branch distribution).

**Low-Income:** Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent in the case of a geography.

**Market Share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Median Income:** The median income divides the income distribution into two equal parts, one having incomes above the median and other having incomes below the median.

Metropolitan Division (MD): A county or group of counties within a CBSA that contain(s) an urbanized area with a population of at least 2.5 million. A MD is one or more main/secondary counties representing an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

Metropolitan Statistical Area (MSA): CBSA associated with at least one urbanized area having a population of at least 50,000. The MSA comprises the central county or counties or equivalent entities containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

**Micropolitan Statistical Area:** CBSA associated with at least one urbanized area having a population of at least 10,000, but less than 50,000.

**Middle-Income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 and less than 120 percent in the case of a geography.

**Moderate-Income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 and less than 80 percent in the case of a geography.

Multi-family: Refers to a residential structure that contains five or more units.

**Nonmetropolitan Area:** All areas outside of metropolitan areas. The definition of nonmetropolitan area is not consistent with the definition of rural areas. Urban and rural classifications cut across the other hierarchies. For example, there is generally urban and rural territory within metropolitan and nonmetropolitan areas.

Owner-Occupied Units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Rated Area: A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a

rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

Rural Area: Territories, populations, and housing units that are not classified as urban.

**Small Business Loan:** A loan included in "loans to small businesses" as defined in the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$1 million or less and are either secured by nonfarm nonresidential properties or are classified as commercial and industrial loans.

**Small Farm Loan:** A loan included in "loans to small farms" as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, including farm residential and other improvements, or are classified as loans to finance agricultural production and other loans to farmers.

**Upper-Income:** Individual income that is 120 percent or more of the area median income, or a median family income that is 120 percent or more in the case of a geography.

**Urban Area:** All territories, populations, and housing units in urbanized areas and in places of 2,500 or more persons outside urbanized areas. More specifically, "urban" consists of territory, persons, and housing units in places of 2,500 or more persons incorporated as cities, villages, boroughs (except in Alaska and New York), and towns (except in the New England states, New York, and Wisconsin).

"Urban" excludes the rural portions of "extended cities"; census designated place of 2,500 or more persons; and other territory, incorporated or unincorporated, including in urbanized areas.

# **Branches**

A list of Countryside Bank's branches and ATM's and their street addresses, including branch hours of operations are below.

### **Branch Locations**

### Unadilla

379 Main St. Unadilla, NE 68454

Phone: (402) 828-3210 Fax: (402) 828-5330

M - F 8:00am - 4:30pm

### **Syracuse**

976 11th St. Syracuse, NE 68446

Phone: (402) 269-2100 Fax: (402) 269-3043

M - F 8:00am - 4:30pm Sat 8:00am - 12:00pm

### Burr

334 Main St. Burr, NE 68324

Phone: (402) 848-2361 Fax: (402) 848-2351

M - F 8:00am - 12:00pm

### **ATM Locations**

### Syracuse Branch

976 11th St., Syracuse, NE 68446

### Nitty Gritty Gas & Thrift

625 9th Street, Unadilla, NE 68454

# Branches Opened/Closed in the Last Two Years

A list of branches opened or closed in the current and prior two years is listed below.

Countryside Bank has not opened or closed any branches in the current or prior two years.

## Products, Services, and Fees

A full list of products and services Countryside Bank offers is listed below along with related fees.

### **DEPOSIT SERVICES**

- 1. Regular Checking
- 2. Senior Checking
- 3. Student Checking
- 4. Interest Checking
- 5. Cardinal Account (Money Market Account)
- 6. Regular Savings
- 7. Certificate of Deposits
- 8. Traditional IRA
- 9. Roth IRA
- 10. Health Savings Account

### LOAN SERVICES

- 11. Agriculture
  - a. Operating Line of Credit Loans
  - b. Livestock Loans
  - c. Equipment Loans
  - d. Agriculture Real Estate Loans
- 12. Commercial
  - a. Commercial Line of Credit Loans
  - b. Inventory and Equipment Loans
  - c. Commercial Real Estate Loans
- 13. Consumer
  - a. Vehicle Loans
  - b. Personal Loans
- 14. Home Mortgage
  - a. Home Mortgage Loans
  - b. Home Improvement Loans
  - c. Land Purchase Loans
  - d. Home Construction Loans

### **OTHER SERVICES AVAILABLE**

- 15. MasterCard DEBIT CARD (with Free Fraud Watch Protection)
- 16. VISA CREDIT CARD APPLICATION ONLY (Supply the application only and forward to another bank for processing and acceptance)
- 17. SAFE DEPOSIT BOXES
- 18. WIRE TRANSFERS (for Customers only)

### NON-BANK SERVICES (NOT insured by FDIC)

- Tax Preparation
- Insurance\* (Countryside Agency LLC 100% owned by Countryside Bank)
  - i. Property & Casualty
  - ii. Federal Crop Insurance

\*DO NOT offer health or life insurance

### ONLINE BANKING (Internet Banking) 24 hours, 7 days a week accessibility

- Access to Bank by Internet
- Account balance information deposit and loan accounts
- Funds transfer
- Account histories
- E-mail (unsecured please do not include any account or Social Security Numbers in the email)
- Bill payment
- Check Images
- No-charge for services
- eStatements
- Mobile Banking via Countryside Bank Mobile App

### BANK BY MAIL

- Complementary self-addressed envelopes provided to customers at no charge
- 24-hour night drops at all facilities for after-hour transactions and bank-by-mail

All services are available during regular business hours, unless otherwise noted.



# CONSUMER/BUSINESS FEE SCHEDULE

Unless otherwise noted, all fees apply to all personal and business checking, MMDA and savings products.

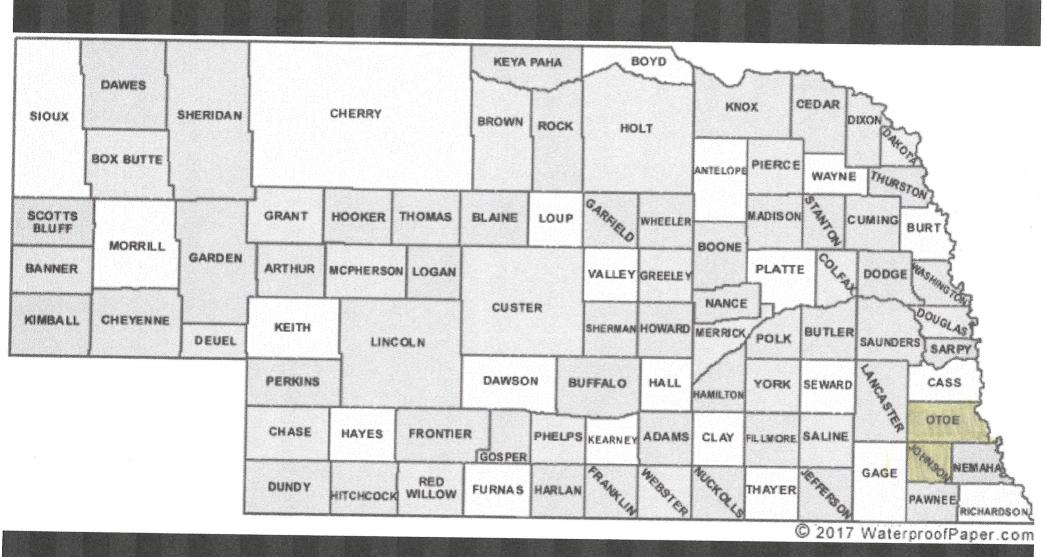
### Effective APRIL 1, 2024

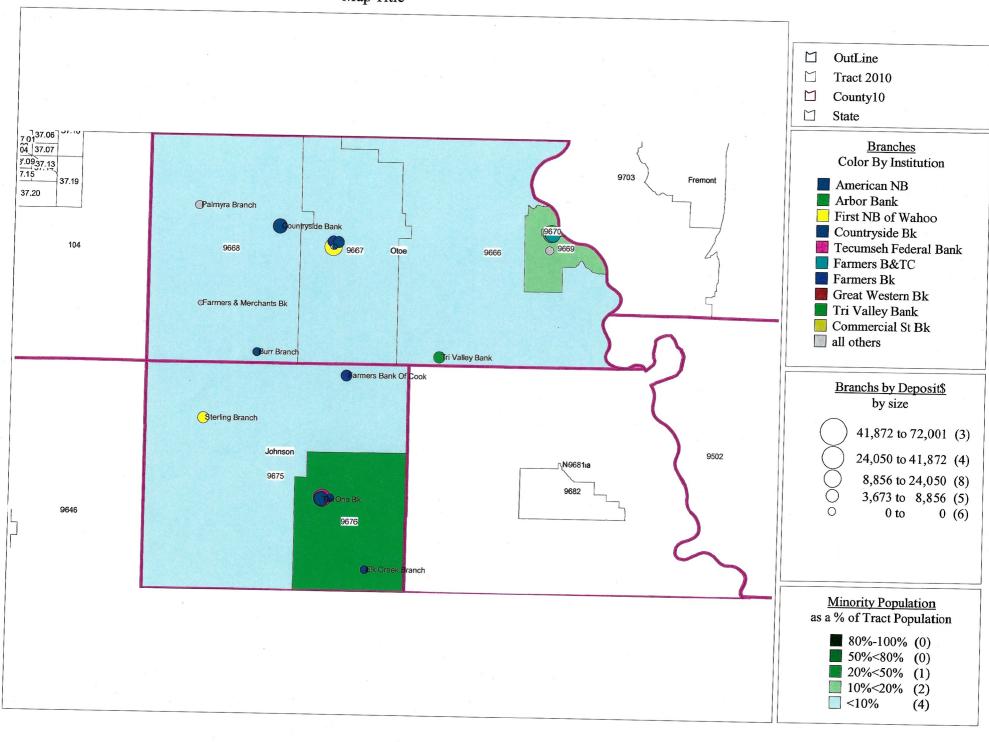
FEE DESCRIPTION	FEE AMOUNT
Account Closing (within 90 days)	\$10
Account Research (per hour)	\$20
ATM Balance Inquiry	\$ 1.50
ATM (Non-Countryside Bank ATM)	\$ 1.50
3 FREE ATM Withdrawals/Month	
5 FREE ATM Withdrawals from NOW /month	
Cashier's Check	\$10
Check Printing*	Prices Vary
Coin Counting (non-customer)	Min. \$ 5 or 5%
Collection Item (per Item)	\$20
Debit Card Annual Fee	\$10
Debit Card Replacement	\$10
eStatements with Online Banking	FREE
FAX (per page)	\$ 1
Garnishments & Levies	\$20
Money Orders	\$5
Notary Service (non-customer)	\$2
NSF (per item Non-Sufficient Funds-Returned)	\$25
Overdraft (per item created by check, in person or other electronic	\$20
means)	
Paper Statements with Online Banking (per statement cycle)	\$ 3
Photocopies (per page)	\$.20
Return Deposited Item (per item)	\$20
Statement Reprint	\$3
Stop Payment/Written Statement of Unauthorized Debit (per item)	\$20
Wire Transfers (Countryside Bank customers ONLY)	
Domestic Incoming Wire Fee	\$20
Domestic Outgoing Wire Fee	\$20
Safe Deposit Box Annual Fee*	Prices Vary by size
Safe Deposit Box-One Lost Key	At Cost
Safe Deposit Box-Both Keys Lost (Drill Box)	At Cost

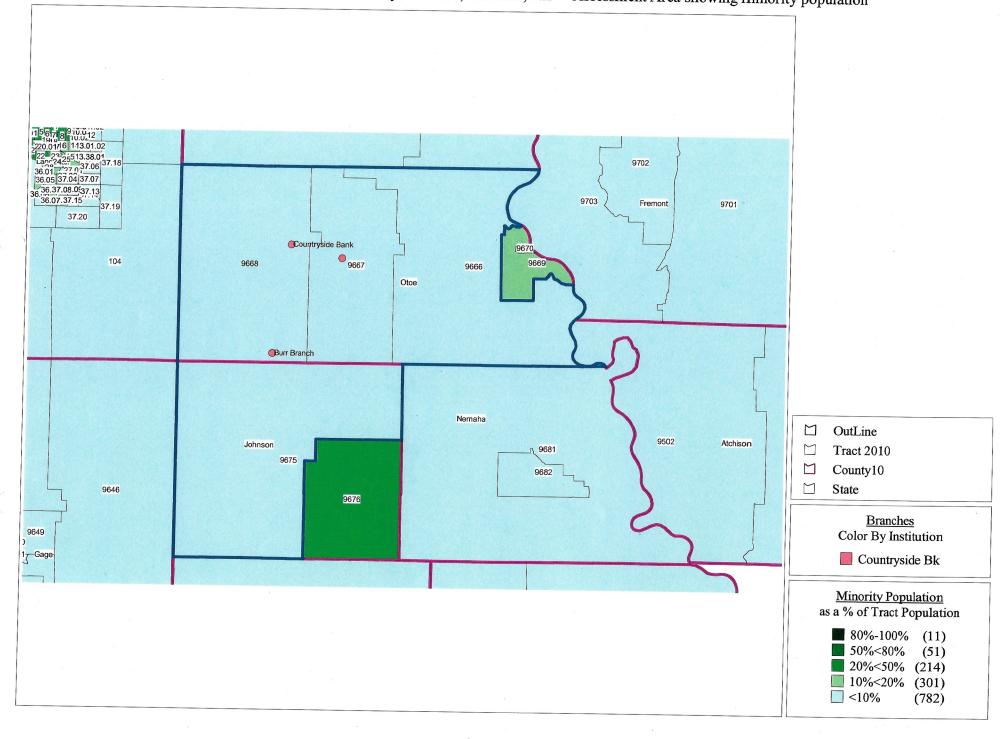
<sup>\*</sup>As your Banker for Additional Information

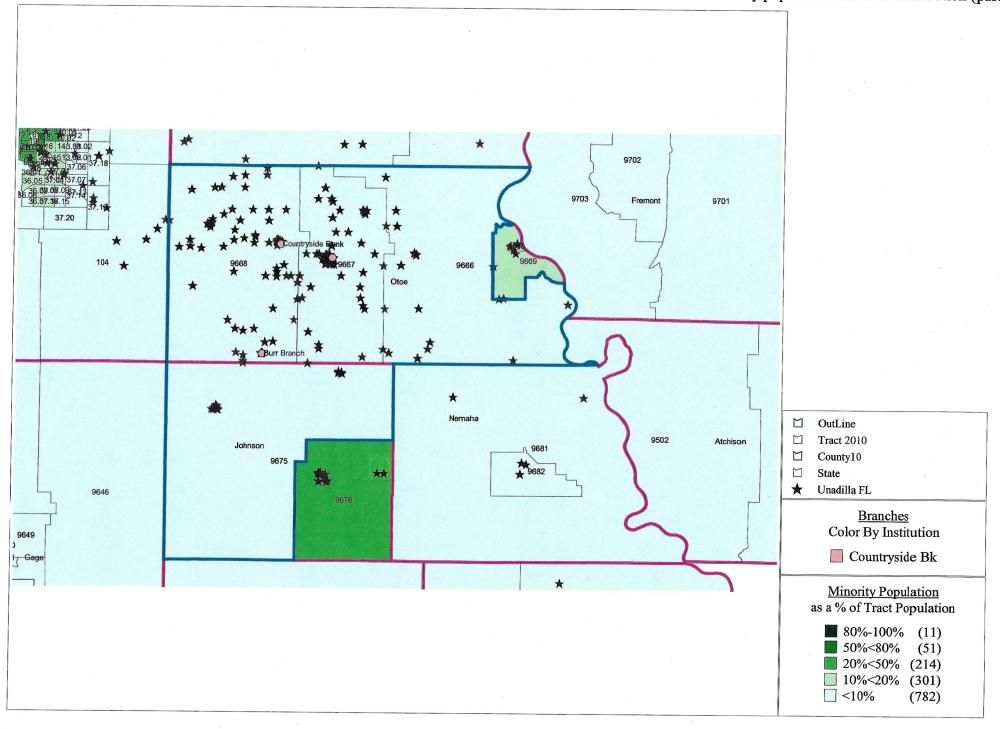
# Map of Assessment Area

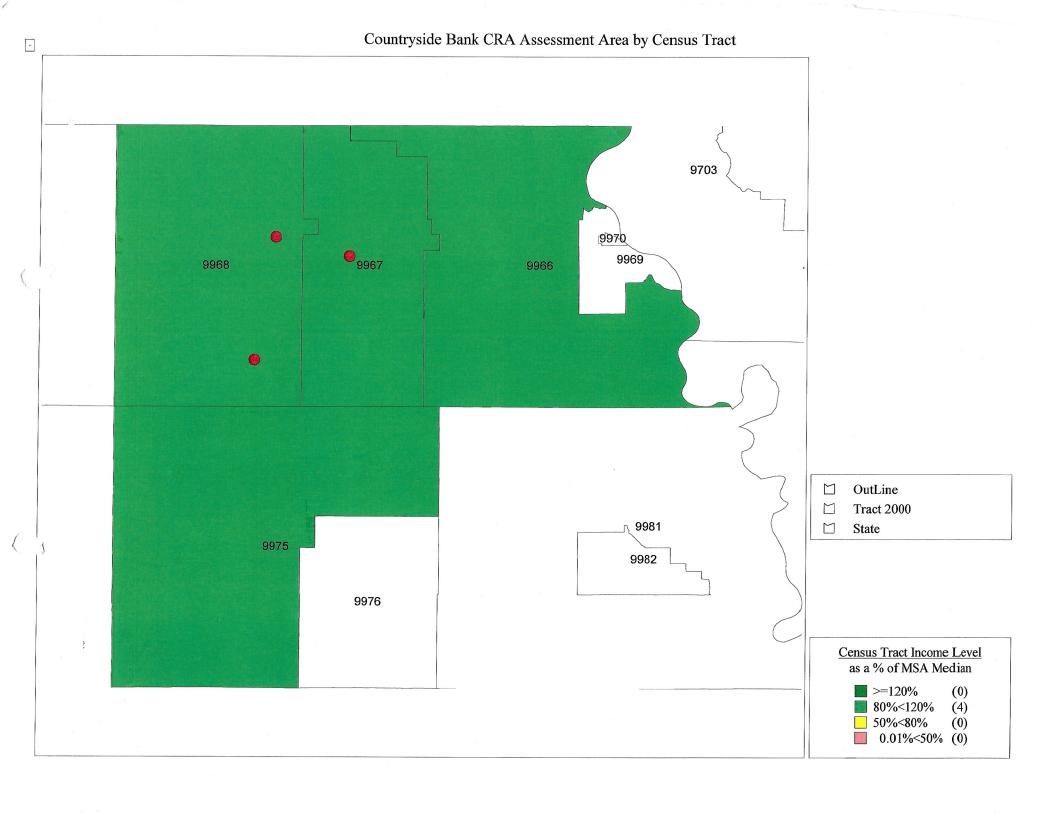
Countryside Bank's assessment area is the area within a 20-mile radius of the main office in Unadilla, NE, and each of its branches in Syracuse, NE and Burr, NE. A map of Countryside Bank's assessment area and geographies of the counties within the assessment area follows. The assessment area delineated by Countryside Bank represents the communities the bank serves.

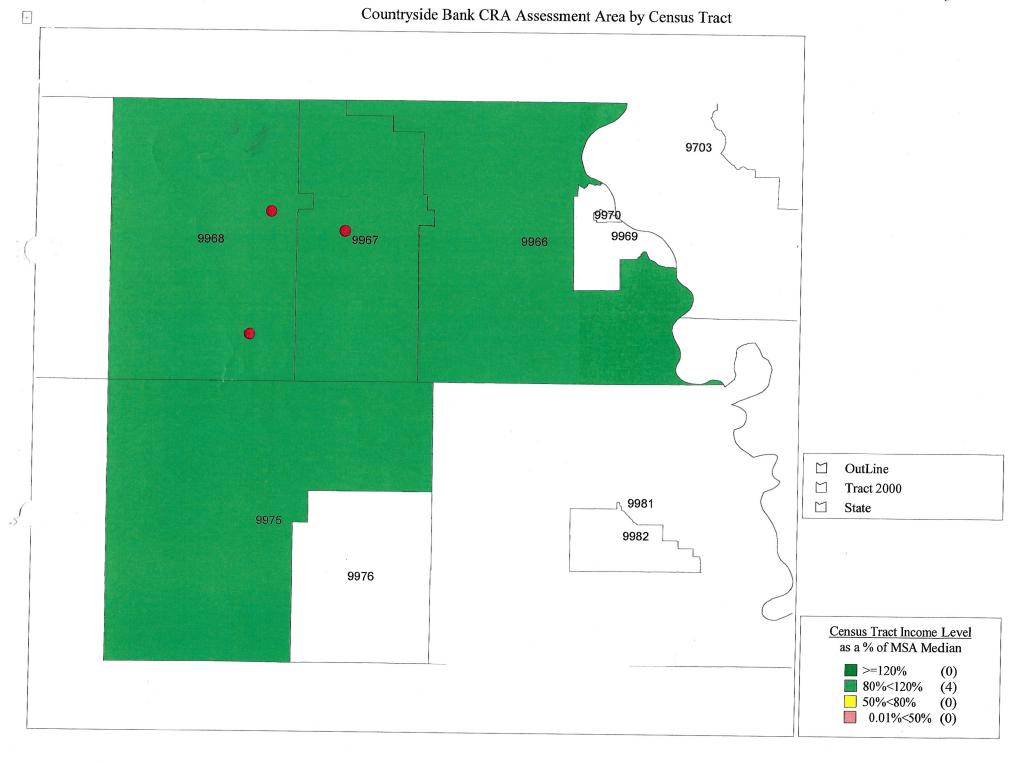


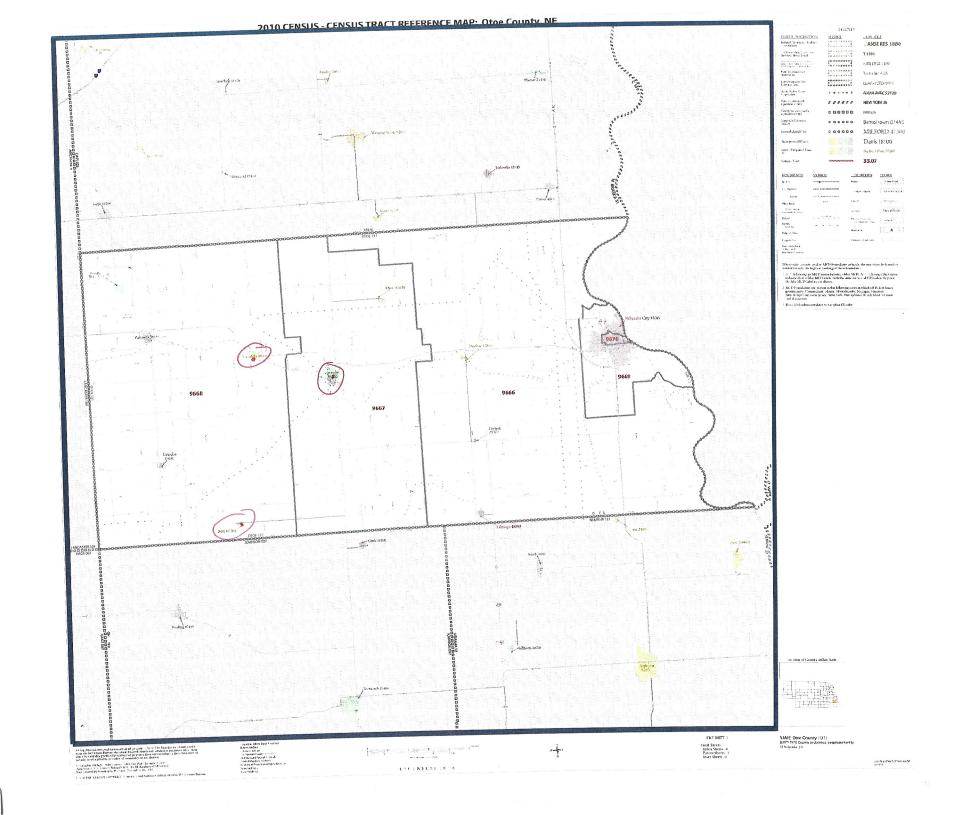












Fact	Fact Note	Johnson County, Nebraska	Otoe County, Nebraska
Population Estimates, July 1, 2022, (V2022)		5,287	16,198
Population estimates base, April 1, 2020, (V2022)		5,287	15,907
Population, percent change - April 1, 2020 (estimates base) to July 1, 2022, (V2022)		0.00%	1.80%
Population, Census, April 1, 2020		5,290	15,912
Population, Census, April 1, 2010		5,217	15,740
Persons under 5 years, percent		3.80%	6.00%
Persons under 18 years, percent		18.00%	23.90%
Persons 65 years and over, percent		19.30%	20.60%
Female persons, percent		39.70%	49.40%
White alone, percent		88.30%	95.20%
Black or African American alone, percent	(a)	7.10%	1.20%
American Indian and Alaska Native alone, percent	(a)	1.60%	1.00%
Asian alone, percent	(a)	1.20%	0.80%
Native Hawaiian and Other Pacific Islander alone, percent	(a)	0.00%	0.10%
Two or More Races, percent		1.80%	1.70%
Hispanic or Latino, percent	(b)	10.60%	8.90%
White alone, not Hispanic or Latino, percent		78.90%	87.40%
Veterans, 2018-2022		292	1,152
Foreign born persons, percent, 2018-2022		2.90%	6.80%
Housing units, July 1, 2022, (V2022)		2,090	7,024
Owner-occupied housing unit rate, 2018-2022		71.70%	76.80%
Median value of owner-occupied housing units, 2018-2022		\$117,300	\$172,500
Median selected monthly owner costs -with a mortgage, 2018-2022		\$1,224	\$1,473
Median selected monthly owner costs -without a mortgage, 2018-2022		\$526	\$575
Median gross rent, 2018-2022		\$777	\$881
Building permits, 2022		2	20
Households, 2018-2022		1,722	6,408
Persons per household, 2018-2022		2.51	2.46
Living in same house 1 year ago, percent of persons age 1 year+, 2018-2022		89.60%	87.40%
Language other than English spoken at home, percent of persons age 5 years+, 2018-2022		8.50%	7.80%
Households with a computer, percent, 2018-2022		89.70%	92.60%
Households with a broadband Internet subscription, percent, 2018-2022		82.60%	89.50%
High school graduate or higher, percent of persons age 25 years+, 2018-2022		89.50%	92.90%
Bachelor's degree or higher, percent of persons age 25 years+, 2018-2022		19.00%	25.60%
With a disability, under age 65 years, percent, 2018-2022		11.20%	8.90%
Persons without health insurance, under age 65 years, percent		8.20%	7.80%
In civilian labor force, total, percent of population age 16 years+, 2018-2022		49.50%	66.80%
In civilian labor force, female, percent of population age 16 years+, 2018-2022		58.90%	59.70%

Fact	Fact Note	Johnson County, Nebraska	Otoe County, Nebraska
Total accommodation and food services sales, 2017 (\$1,000)	(c)	D	17,105
Total health care and social assistance receipts/revenue, 2017 (\$1,000)	(c)	22,312	66,194
Total transportation and warehousing receipts/revenue, 2017 (\$1,000)	(c)	D	23,953
Total retail sales, 2017 (\$1,000)	(c)	36,709	194,555
Total retail sales per capita, 2017	(c)	\$7,100	\$12,201
Mean travel time to work (minutes), workers age 16 years+, 2018-2022		22.5	23.8
Median household income (in 2022 dollars), 2018-2022		\$64,352	\$73,031
Per capita income in past 12 months (in 2022 dollars), 2018-2022		\$28,046	\$36,817
Persons in poverty, percent		13.40%	9.90%
Total employer establishments, 2021		102	457
Total employment, 2021		771	4,789
Total annual payroll, 2021 (\$1,000)		28,595	193,389
Total employment, percent change, 2020-2021		-10.20%	2.50%
Total nonemployer establishments, 2020		294	1,209
All employer firms, Reference year 2017		113	451
Men-owned employer firms, Reference year 2017		64	S
Women-owned employer firms, Reference year 2017		S	S
Minority-owned employer firms, Reference year 2017		S	S
Nonminority-owned employer firms, Reference year 2017		101	395
Veteran-owned employer firms, Reference year 2017		S	S
Nonveteran-owned employer firms, Reference year 2017		90	372
Population per square mile, 2020		14.1	25.8
Population per square mile, 2010		13.9	25.6
Land area in square miles, 2020		376.08	615.66
Land area in square miles, 2010		376.05	615.63

### Fact Notes

- (a) Includes persons reporting only one race
- (c) Economic Census Puerto Rico data are not comparable to U.S. Economic Census data
- (b) Hispanics may be of any race, so also are included in applicable race categories

### Value Flags

- D Suppressed to avoid disclosure of confidential information
- S Suppressed; does not meet publication standards

# Loan to Deposit Ratio-by Quarter

Countryside Bank's loan to deposit ratio for each quarter of the prior calendar year is listed below.

Quarter Ending	Loan to Deposit Ratio	
3/31/23	56.51%	
6/30/23	59.49%	
9/30/23	65.56%	
12/31/23	64.41%	